

FISCAL YEAR 2017

Burlingame Soccer Club - Fiscal Year Ending 12/31/17

Income

Club Fees Received:	\$	1,172,003
Girl Academy Income	\$	105,506
Net Programs Income ¹ :	\$	25,012
Net Fundraiser Income ² :	\$	37,615
Donation and Grants ³ :	\$	13,775
Total Income:	\$	1,353,911

Expense

Coaching:

Executive Director	\$	100,837
Girls Academy DOC	\$	55,000
Technical Director - Programs	\$	16,500
Director of Operation	\$	33,000
Goalkeeper Director	\$	27,500
Coaching, Head	\$	636,950
Coaching, Assistant	\$	32,110
Coaching, Special Clinics	\$	22,480
Total Coaching:	\$	924,377

Fields and Referee:

Fields	\$	182,137
Equipment	\$	1,349
Referees	\$	29,075

Total Fields and Referee: \$ 212,562

Operation:

Bonzi Merchant/Software Fee ⁴	\$	47,921
Financial Aid ⁵	\$	75,458
iSoccer Footpath Coordinator	\$	2,500
Professional Fees ⁶	\$	14,151
Girl Academy Program ⁷	\$	26,881
Marketing	\$	9,214
Operating Expense ⁸	\$	12,177

Total Operation: \$ 188,302

Total Expense \$ 1,325,241

Operating Income: \$ 28,670

Beginning of Period:	\$	54,659
Operating Income:	\$	28,670
End of Period:	\$	83,329

Footnotes:

¹ - Program - Fall/Spring/Summer Camps/Winter Programs

² - Christmas Fundraiser/Spring Festival Fundraiser/Soccer by the Bay/5v5 Tournament

³ - BSC Families Donation

⁴ - Credit card processing and associated software

⁵ - \$17k Girl Academy (Include Uniforms)/Regular Team Financial Aid

⁶ - Accounting Services/ Bookkeeping Services/Registration Services

⁷ - Travel/ Equipments/ Participation Fee/Travel Coordinator/Athletic Trainers

⁸ - Room Rental/ Supplies/ Insurance/ Bank Fees/ Postals

Average Number of Players	537
Average Number of Teams	43