

**FISCAL YEAR 2022**

## Burlingame Soccer Club - Fiscal Year Ending 12/31/22

## Income

Club Fees Received:	\$	2,620,281
Net Programs Income <sup>1</sup> :	\$	97,373
Net Fundraiser Income <sup>2</sup> :	\$	71,700
Donation and Grants <sup>3</sup> :	\$	10,975
Burlingame Income <sup>4</sup> :	\$	478,615
Miscellaneous Income		
<b>Total Income:</b>	<b>\$</b>	<b>3,278,944</b>

## Expense

## Coaching:

Coaching, Directors <sup>5</sup>	\$	372,525
Coaching, Head	\$	1,304,825
Coaching, Assistant	\$	84,562
Coaching, Special Clinics	\$	40,669
<b>Total Coaching:</b>	<b>\$</b>	<b>1,802,581</b>

## Fields and Referee:

Fields	\$	225,201
Equipment	\$	29,580
Referees	\$	74,897
<b>Total Fields and Referee:</b>	<b>\$</b>	<b>329,677</b>

## Burlingame Expense:

Rent	\$	366,430
Insurance	\$	11,147
Utilities	\$	8,050
Equipment	\$	7,741
Repair and Maintenance	\$	9,457
<b>Total Burlingame Expense:</b>	<b>\$</b>	<b>402,825</b>

## Operation:

Byga Merchant/Software Fee <sup>6</sup>	\$	102,344
Financial Aid	\$	103,730
Parent Volunteer	\$	3,600
Professional Fees <sup>7</sup>	\$	11,211
Marketing	\$	32,144
Uncollectable Team Fees	\$	1,660
Operating Expense <sup>8</sup>	\$	49,386
<b>Total Operation:</b>	<b>\$</b>	<b>304,075</b>
<b>Total Expense</b>	<b>\$</b>	<b>2,839,159</b>
<b>Operating Income:</b>	<b>\$</b>	<b>439,786</b>

Beginning of Period:	\$	479,268
Operating Income:	\$	439,786
End of Period:	\$	919,054

## Footnotes:

<sup>1</sup> - Program - Fall/Spring/Summer Camps/Winter Programs<sup>2</sup> - Christmas Fundraiser/5v5 Tournament<sup>3</sup> - BSC Families Donation<sup>4</sup> - Collected \$250 per player season for Burlingame Fees/ Rental / Futsal Camp<sup>5</sup> - Exec Director; Tech Dir Programs, U13+, Fitness & Injury Prevention, Goalkeeping, Club Culture & Education; Director of Ops<sup>6</sup> - Credit card processing and associated software<sup>7</sup> - Accounting Services/ Bookkeeping Services/Registration Services<sup>8</sup> - Supplies/ Insurance/ Bank Fees/ Postals

Average Number of Players	939
Average Number of Teams	65