

FISCAL YEAR 2017

Burlingame Soccer Club - Fiscal Year Ending 12/31/17

Income

Club Fees Received:	\$	1,172,003
Girl Academy Income	\$	105,506
Net Programs Income ¹ :	\$	25,012
Net Fundraiser Income ² :	\$	37,615
Donation and Grants ³ :	\$	13,775
Total Income:	\$	1,353,911

Expense

Coaching:		
Coaching, Directors ⁴	\$	232,837
Coaching, Head	\$	636,950
Coaching, Assistant	\$	32,110
Coaching, Special Clinics	\$	22,480
Total Coaching:	\$	924,377
Fields and Referee:		
Fields	\$	182,137
Equipment	\$	1,349
Referees	\$	29,075
Total Fields and Referee:	\$	212,562
Operation:		
Bonzi Merchant/Software Fee ⁵	\$	47,921
Financial Aid ⁶	\$	75,458
iSoccer Footpath Coordinator	\$	2,500
Professional Fees ⁷	\$	14,151
Girl Academy Program ⁸	\$	26,881
Marketing	\$	9,214
Operating Expense ⁹	\$	12,177
Total Operation:	\$	188,302
Total Expense	\$	1,325,241
Operating Income:	\$	28,670

Beginning of Period:	\$	54,659
Operating Income:	\$	28,670
End of Period:	\$	83,329

Footnotes:

- ¹ - Program - Fall/Spring/Summer Camps/Winter Programs
² - Christmas Fundraiser/Spring Festival Fundraiser/Soccer by the Bay/5v5 Tournament
³ - BSC Families Donation
⁴ - Exec Director; DOC Girls Academy; Tech Dir Programs, Goalkeeping; Director of Ops
⁵ - Credit card processing and associated software
⁶ - \$17k Girl Academy (Include Uniforms)/Regular Team Financial Aid
⁷ - Accounting Services/ Bookkeeping Services/Registration Services
⁸ - Travel/ Equipments/ Participation Fee/Travel Coordinator/Athletic Trainers
⁹ - Room Rental/ Supplies/ Insurance/ Bank Fees/ Postals

Average Number of Players	537
Average Number of Teams	43