

**FISCAL YEAR 2020**

## Burlingame Soccer Club - Fiscal Year Ending 12/31/20

## Income

Club Fees Received:	\$	1,163,767
Net Programs Income <sup>1</sup> :	\$	30,202
Net Fundraiser Income <sup>2</sup> :	\$	29,589
Donation and Grants <sup>3</sup> :	\$	339,092
Burlingamer Income <sup>4</sup> :	\$	301,000
Miscellaneous Income	\$	16,499
<b>Total Income:</b>	<b>\$</b>	<b>1,880,149</b>

## Expense

## Coaching:

Coaching, Directors <sup>5</sup>	\$	258,000
Coaching, Head	\$	1,096,060
Coaching, Assistant	\$	37,950
Coaching, Special Clinics		
<b>Total Coaching:</b>	<b>\$</b>	<b>1,392,010</b>

## Fields and Referee:

Fields	\$	86,571
Equipment	\$	25,531
Referees	\$	2,450
<b>Total Fields and Referee:</b>	<b>\$</b>	<b>114,552</b>

## Burlingamer Expense:

Rent	\$	221,738
Insurance	\$	8,702
Equipment	\$	743
Repair and Maintenance		
<b>Total Burlingamer Expense:</b>	<b>\$</b>	<b>231,184</b>

## Operation:

Byga Merchant/Software Fee <sup>6</sup>	\$	60,244
Financial Aid	\$	38,376
Parent Volunteer	\$	900
Professional Fees <sup>7</sup>	\$	11,665
Marketing	\$	16,238
Uncollectable Team Fees	\$	2,200
Operating Expense <sup>8</sup>	\$	4,517

<b>Total Operation:</b>	<b>\$</b>	<b>134,140</b>
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<b>Total Expense</b>	<b>\$</b>	<b>1,871,885</b>
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<b>Operating Income:</b>	<b>\$</b>	<b>8,264</b>
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Beginning of Period:	\$	261,287
Operating Income:	\$	8,264
End of Period:	\$	269,551

## Footnotes:

<sup>1</sup> - Program - Fall/Spring/Summer Camps/Winter Programs

<sup>2</sup> - Christmas Fundraiser/5v5 Tournament

<sup>3</sup> - BSC Families Donation

<sup>4</sup> - Collected \$250 per player season for Burlingamer Fees

<sup>5</sup> - Exec Director; Tech Dir Programs, U13+, Fitness & Injury Prevention, Goalkeeping, Club Culture & Education; Director of Ops

<sup>6</sup> - Credit card processing and associated software

<sup>7</sup> - Accounting Services/ Bookkeeping Services/Registration Services

<sup>8</sup> - Supplies/ Insurance/ Bank Fees/ Postals

\*- Number of Teams average impacted by Covid

Average Number of Players	617
Average Number of Teams	27*