PREPARED BY: SDG - FINANCE - ACCOUNTING - CONSULTANTS

FISCAL YEAR 2023

Burlingame Soccer Club - Fiscal Year Ending 12/31/23

Income

Club Fees Received:	$	2,987,167
Net Programs Income[1]:	$	165,652
Net Fundraiser Income[2]:	$	81,259
Donation and Grants[3]:	$	12,705
Burlingamer Income[4]:	$	525,888
Miscellaneous Income	$	23,038
Total Income:	$	3,795,708

Expense

Coaching:		
Coaching, Directors[5]	$	386,975
Coaching, Head	$	1,438,755
Coaching, Assistant	$	161,595
Coaching, Special Clinics	$	50,711
Total Coaching:	$	2,038,036
Fields and Referee:		
Fields	$	294,747
Equipment	$	33,893
Referees	$	82,625
Total Fields and Referee:	$	411,265
Burlingamer Expense:		
Rent	$	326,838
Insurance	$	-
Utilities	$	12,967
Equipment	$	9,442
Repair and Maintenance	$	33,909
Total Burlingamer Expense:	$	383,155
Operation:		
Byga Merchant/Software Fee[6]	$	114,937
Financial Aid	$	124,696
Parent Volunteer	$	10,600
Professional Fees[7]	$	15,845
College Path Soccer Expense	$	23,210
Marketing	$	28,966
Uncollectable Team Fees	$	3,130
Operating Expense[8]	$	42,520
Total Operation:	$	363,904
Total Expense	$	3,196,360
Operating Income:	$	599,348

Beginning of Period:	$	919,054
Operating Income:	$	599,348
End of Period:	$	1,518,402

Footnotes:

[1] - Program - Fall/Spring/Summer Camps/Winter Programs

[2] - Christmas Fundraiser/5v5 Tournament

[3] - BSC Families Donation

[4] - Collected $250 per player season for Burlingamer Fees / Rental / Futsal Camp

[5] - Exec Director; Tech Dir Programs, U13+, Fitness & Injury Prevention, Goalkeeping, Club Culture & Education; Director of Ops

[6] - Credit card processing and associated software

[7] - Accounting Services/ Bookkeeping Services/Registration Services

[8] - Supplies/ Insurance/ Bank Fees/ Postals

Average Number of Players	1019
Average Number of Teams	76