

**FISCAL YEAR 2019**

## Burlingame Soccer Club - Fiscal Year Ending 12/31/19

## Income

Club Fees Received:	\$	1,622,111
Net Programs Income <sup>1</sup> :	\$	48,317
Net Fundraiser Income <sup>2</sup> :	\$	68,042
Donation and Grants <sup>3</sup> :	\$	11,556
Burlingamer Income <sup>4</sup> :	\$	351,500
Miscellaneous Income	\$	63
<b>Total Income:</b>	<b>\$</b>	<b>2,101,589</b>

## Expense

## Coaching:

Coaching, Directors <sup>5</sup>	\$	254,952
Coaching, Head	\$	953,006
Coaching, Assistant	\$	72,490
Coaching, Special Clinics	\$	11,205
<b>Total Coaching:</b>	<b>\$</b>	<b>1,291,653</b>

## Fields and Referee:

Fields	\$	181,722
Equipment	\$	3,066
Referees	\$	52,882
<b>Total Fields and Referee:</b>	<b>\$</b>	<b>237,670</b>

## Burlingamer Expense:

Rent	\$	287,040
Insurance	\$	7,118
Equipment	\$	818
Repair and Maintenance	\$	12,553
<b>Total Burlingamer Expense:</b>	<b>\$</b>	<b>307,529</b>

## Operation:

Byga Merchant/Software Fee <sup>6</sup>	\$	76,106
Financial Aid	\$	65,543
Parent Volunteer	\$	16,125
Professional Fees <sup>7</sup>	\$	18,642
Marketing	\$	21,440
Uncollectable Team Fees	\$	2,830
Operating Expense <sup>8</sup>	\$	15,624
<b>Total Operation:</b>	<b>\$</b>	<b>216,310</b>

<b>Total Expense</b>	<b>\$</b>	<b>2,053,162</b>
<b>Operating Income:</b>	<b>\$</b>	<b>48,427</b>

Beginning of Period:	\$	212,860
Operating Income:	\$	48,427
End of Period:	\$	261,287

## Footnotes:

<sup>1</sup> - Program - Fall/Spring/Summer Camps/Winter Programs<sup>2</sup> - Christmas Fundraiser/Soccer by the Bay/5v5 Tournament<sup>3</sup> - BSC Families Donation<sup>4</sup> - Collected \$250 per player season for Burlingamer Fees<sup>5</sup> - Exec Director; Tech Dir Programs, U13+ Girls, Fitness & Injury Prevention, Goalkeeping,

Club Culture &amp; Education; Director of Ops

<sup>6</sup> - Credit card processing and associated software<sup>7</sup> - Accounting Services/ Bookkeeping Services/Registration Services<sup>8</sup> - Room Rental/ Supplies/ Insurance/ Bank Fees/ Postals

Average Number of Players	708
Average Number of Teams	58