

FISCAL YEAR 2021

Burlingame Soccer Club - Fiscal Year Ending 12/31/21

Income

Club Fees Received:	\$	1,905,806
Net Programs Income ¹ :	\$	124,212
Net Fundraiser Income ² :	\$	52,869
Donation and Grants ³ :	\$	14,571
Burlingamer Income ⁴ :	\$	415,029
Miscellaneous Income	\$	14,960
Total Income:	\$	2,527,446

Expense

Coaching:

Coaching, Directors ⁵	\$	337,835
Coaching, Head	\$	1,081,458
Coaching, Assistant	\$	52,365
Coaching, Special Clinics	\$	14,440
Total Coaching:	\$	1,486,098

Fields and Referee:

Fields	\$	214,444
Equipment	\$	16,485
Referees	\$	50,855
Total Fields and Referee:	\$	281,783

Burlingamer Expense:

Rent	\$	253,767
Insurance	\$	5,956
Utilities	\$	6,370
Equipment	\$	11,246
Repair and Maintenance	\$	4,694
Total Burlingamer Expense:	\$	282,034

Operation:

Byga Merchant/Software Fee ⁶	\$	81,781
Financial Aid	\$	100,599
Parent Volunteer	\$	3,600
Professional Fees ⁷	\$	16,356
Marketing	\$	31,984
Uncollectable Team Fees	\$	967
Operating Expense ⁸	\$	32,527
Total Operation:	\$	267,814
Total Expense	\$	2,317,729
Operating Income:	\$	209,717

Beginning of Period:	\$	269,551
Operating Income:	\$	209,717
End of Period:	\$	479,268

Footnotes:

¹ - Program - Fall/Spring/Summer Camps/Winter Programs² - Christmas Fundraiser/5v5 Tournament³ - BSC Families Donation⁴ - Collected \$250 per player season for Burlingamer Fees/ Rental / Futsal Camp⁵ - Exec Director; Tech Dir Programs, U13+, Fitness & Injury Prevention, Goalkeeping, Club Culture & Education; Director of Ops⁶ - Credit card processing and associated software⁷ - Accounting Services/ Bookkeeping Services/Registration Services⁸ - Supplies/ Insurance/ Bank Fees/ Postals

Average Number of Players	810
Average Number of Teams	58