

FISCAL YEAR 2016

Burlingame Soccer Club - Fiscal Year Ending 1/31/2017

Income

Club Fees Received:	\$	1,013,310
Net Programs Income ¹ :	\$	15,699
Net Fundraiser Income ² :	\$	18,702
Donation and Grants ³ :	\$	3,765
Total Income:	\$	1,051,476

Expense

Coaching:

Coaching, Directors ⁴	\$	161,036
Coaching, Head	\$	598,905
Coaching, Assistant	\$	40,454
Coaching, Special Clinics	\$	43,450
Total Coaching:	\$	843,845

Fields and Referee:

Fields	\$	157,302
Fields Assignor	\$	1,254
Equipment	\$	8,055
Referees	\$	31,765
Total Fields and Referee:	\$	198,376

Operation:

Bonzi Merchant/Software Fee ⁵ :	\$	31,997
Operation Volunteers	\$	7,375
Financial Aid/Sponsorship ⁶ :	\$	62,110
Professional Fees ⁷ :	\$	17,753
Marketing:	\$	3,319
Operating Expense ⁸ :	\$	9,259
New Girl Acad Program Launch ⁹ :	\$	5,553
Total Operation:	\$	137,364
Total Expense	\$	1,179,585
Operating Income:	\$	(128,108)

Beginning of Period:	\$	182,768
Operating Income:	\$	(128,108)
End of Period:	\$	54,659

Footnotes:

¹ - Program - Fall/Spring/Summer Camps/Winter Programs, (Includes Clothing for Programs)² - Christmas Fundraiser/Soccer by the Bay/5v5 Tournament³ - BSC Families Donation⁴ - Exec Director;DOC; DOC Girls Academy; General Mgr; Tech Dir Programs; Director of Ops⁵ - Credit card processing and associated software⁶ - \$28K Financial Aid/ \$5K Sponsor 501@3 Burlingame Dragons/ \$15K Sponsor 503@ Other⁷ - Accounting Services/ Bookkeeping Services/Registration Services⁸ - Room Rental/ Supplies/ Insurance/ Bank Fees/ Postals⁹ - US Soccer \$5K Deposit/ Travel/ Misc Expense related to launch new girls academy program

Average Number of Players	521
Average Number of Teams	44