

FISCAL YEAR 2018

Burlingame Soccer Club - Fiscal Year Ending 12/31/18

Income

Club Fees Received:	\$	1,317,749
Net Programs Income ¹ :	\$	26,061
Net Fundraiser Income ² :	\$	42,475
Donation and Grants ³ :	\$	6,190
Burlingamer Income ⁴ :	\$	148,750
Miscellaneous Income	\$	1,169
Total Income:	\$	1,542,394

Expense

Coaching:		
Coaching, Directors ⁵	\$	227,004
Coaching, Head	\$	681,400
Coaching, Assistant	\$	44,406
Coaching, Special Clinics	\$	9,490
Total Coaching:	\$	962,300
Fields and Referee:		
Fields	\$	168,789
Equipment	\$	8,152
Referees	\$	35,260
Total Fields and Referee:	\$	212,201
Burlingamer Expense:		
Rent	\$	59,243
Repair and Maintenance	\$	19,586
Total Burlingamer Expense:	\$	78,828
Operation:		
Byga Merchant/Software Fee ⁶	\$	45,970
Financial Aid	\$	57,962
Parent Volunteer	\$	3,875
Professional Fees ⁷	\$	15,818
Marketing	\$	10,923
Operating Expense ⁸	\$	24,986
Total Operation:	\$	159,534
Total Expense	\$	1,412,864
Operating Income:	\$	129,531

Beginning of Period:	\$	83,329
Operating Income:	\$	129,531
End of Period:	\$	212,860

Footnotes:

¹ - Program - Fall/Spring/Summer Camps/Winter Programs² - Christmas Fundraiser/Soccer by the Bay/5v5 Tournament³ - BSC Families Donation⁴ - Collected \$250 per player season for Burlingamer Fees⁵ - Exec Director; Tech Dir Programs, Training, Goalkeeping, Club Culture & Education;
Director of Ops⁶ - Credit card processing and associated software⁷ - Accounting Services/ Bookkeeping Services/Registration Services⁸ - Room Rental/ Supplies/ Insurance/ Bank Fees/ Postals

Average Number of Players	708
Average Number of Teams	61